

TD Industries Makes The Grade With Lake Dallas Schools

2012 marks TD's 10-year anniversary supporting the Lake Dallas Independent School District

■ TD Industries hit the books when it launched a service agreement with **Lake Dallas Independent School District (LDISD)** in 2002. Ten years later—and now in a second multi-year contract—TD is earning straight A's.

Located just north of Dallas/Fort Worth, Lake Dallas ISD has nine school buildings spread across five campuses. More than 4,000 students, pre-K through high school, study in its classrooms each year. And a productive school day for this busy district demands reliable mechanical systems.

That's where TD comes in.

Keeping the "Cool" in School

■ TD services three critical parts of the district's facilities: heating, ventilation, and air conditioning (HVAC); refrigeration; and building automation. TD is responsible for planning, maintenance, and repairs for all three systems.

"When we started with Lake Dallas, they were just beginning a progressive renovation and retrofit program with their facilities," said **Orland Hilliard**, Senior Account Manager.

TD's grade-A service and positive relations with Lake Dallas led to extra credit. "Over the past 10 years, we've helped them go through most of their buildings' systems and either replaced or extensively renovated them," Hilliard said.

TD also installed a state-of-the-art controls system, Tridium Niagara, to monitor the district's diverse building systems. Tridium's open platform allows all of the school's vendors systems to interact with it—not just TD. And its web-based interface gives Lake Dallas administrators a much greater ability to monitor and control systems across the district.

"Due to budget constraints we have to run with a tight maintenance staff. TD's technicians operate like our own employees, they are part of our district and look after our interests just like they work here."

-Wes Eversole, Deputy Superintendent/CFO

Meeting Individual Needs

■ Over time, these improvements have translated into reduced building energy and lower maintenance costs for Lake Dallas, crucial for a "landlocked" school district with a mature tax base.

"We work with Lake Dallas to fulfill their needs within their restricted budget," said **Mark Crockett**, Service Manager, who started on the project as an HVAC technician. "We understand their limitations and do everything we can to work within them."

TD's on-call status results in a speedy response to any emergencies. "Randy Mahone and Charlie Haynes are always willing to jump on any issue we call them with," said Wendy Konz, Director of Maintenance & Transportation at Lake Dallas. "We receive great service from all our TD technicians."

In addition, the remote monitoring provided by Tridium means that most potential issues can be spotted before they become a problem. That's especially critical in August when high Texas temperatures and the back-to-school season collide, demanding extra attention from TD.

A Family Affair

■ "Working with Lake Dallas is like working with family," said Hilliard, who has a son at Lake Dallas High. "You know where you stand with them. You don't have to guess how you're doing. It's a great atmosphere."

Wendy Konz concurs. "TD has always gone the extra mile to make certain our district is up and operating," Konz said. "We've formed a great relationship with TD that we look forward to continuing."

